

# Great Bay Resource Protection Partnership Land Protection Transaction Grant Program Spring 2024

# **Grant Program Information & Application Instructions**

The Great Bay Resource Protection Partnership (GBRPP) is offering grants to assist with land transaction costs for the permanent land protection projects in the Piscataqua region coastal watershed area of New Hampshire and Maine.

The Great Bay Resource Protection Partnership is a collaboration of conservation organizations in the coastal region that promotes landscape-scale land conservation and stewardship. Funding for the Land Protection Transaction Grant program is provided by the New Hampshire Charitable Foundation. The Nature Conservancy serves as the fiscal agent for the GBRPP grant program. http://www.greatbaypartnership.org

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# **Section 1: Grant Program Information**

The following information is for the Spring 2024 Grant round.

# I. Application Due Date, Program Contact

### 1. Application Due Date

Applications are due May 3, 2024 Electronic Submittal (VI. Grant Submission).

### 2. Program Contact

For questions about the grant application contact Dea Brickner-Wood, Great Bay Coordinator 603-868-6112 ~ info@greatbaypartnership.org

# II. Grant Guidelines and Program Options

## 1. Eligibility

- **Applicant.** Qualified nonprofit tax-exempt 501(c)(3) conservation organizations or units of government may apply for a grant.
- **Project**. Permanent land protection projects, including the donation and/or acquisition of full fee and conservation easements.
- **Geographic Eligibility.** The property must be located in the Coastal Watershed of New Hampshire (see attached map and municipality list).

### • Property Eligibility

See Section B Application Instructions and the Appendix Instructions: NH Coastal Viewer to Determine Project Eligibility for details on determining eligibility.

The property must coincide with at least one of the three priority conservation resource areas listed below. The application will be considered more competitive if the property includes more than one priority conservation resource area.

- A. Conservation Focus Area, 2021 NH Coastal Watershed Conservation Plan
- B. Agricultural Resources, 2021 NH Coastal Watershed Conservation Plan
- C. Tidal Water Shoreline, See National Wetlands Inventory

While most projects that meet one or more of the eligibility criteria are eligible for funding, certain situations are generally not a good fit with the intent of the grant program. For example, easement agreements associated with permit requirements, projects involved in legal disputes, parcels with substantial contamination, or easements with dam maintenance provisions are examples of projects that are not considered a good fit for this program.

#### 2. Grant Award Limits

- An organization may be awarded up to \$45,000, including the combined awards from Grant Program 1 Appraisal and Grant Program 2 Completed Project.
- The maximum grant award for Grant Program 1 is \$4,000 per property.
- The maximum grant award for Grant Program 2 is \$25,000 per property.
- A separate application must be submitted for each conservation property.

See guidelines below for Grant Programs 1 & 2.

# 3. Grant Program 1 Prospective Project Appraisals, up to \$4,000 per project

Grant funds awarded in Grant Program 1 are for property appraisals. The purpose is to provide assistance with appraisal cost for projects where the applicant needs an appraisal to begin negotiations with the landowner or assess project viability. Completion or closing of the project is not required.

- Maximum grant amount: \$4,000 per project or 50% of the appraisal cost, whichever is less.
- A minimum of one-to-one (1:1) match requirement for grant funds. That is, an applicant must offer for appraisal costs at least \$1 in match funds for every \$1 of grant funds.
- Match funds may be from nonfederal or federal funding sources.
- Appraisal Expense Date: See Table 1, page 4.

#### 4. Grant Program 2 Completed Project Transaction Costs, up to \$25,000 per project

Grant funds awarded in Grant Program 2 may be used to reimburse transaction expenses of permanent land protection projects.

- Maximum grant amount: \$25,000 per project.
- Match funds are <u>optional</u> for Grant Program 2 projects. However, demonstrating contributions of other project funds and services will enhance the application, and demonstrate project readiness.
- Match funds may be from nonfederal or federal funding sources.
- Closing Date for projects: See Table 1, page 4
- Preference will be given to projects for which there is a contractual agreement in place such as a signed purchase and sale agreement or option agreement.

#### Grant Program 2 Eligible Grant Transaction Expenses:

- Expenses include Appraisal, Baseline Documentation Report, Environmental Hazard Assessment (Level I), Land Survey, Legal Fees, Recording Fees, Title Expenses, Professional Fees (see below), and Staff costs (see below)
  - Professional fees may include Wetland Studies, Ecological Assessments, Resource Management Assessments and Plans, and other related services.
  - Staff costs up to 15% of the total LPTGP Grant request. Staff costs must be directly related to the project negotiation and project management activities. Noneligible staff-related costs include media and fund-raising activities, separate organization indirect / overhead costs, and other such activities.
  - Due diligence activities such as Environmental Hazard Assessments and Baseline Documentation Reports completed by the applicant / NGO staff are eligible Grant expenses.
- Expenses are reimbursable at the completion of the project.
- Grant Fund Expense dates: See Table 1, page 4

# Grant Program 2 Match Transaction Expenses:

- Match funds may include all transaction costs identified as eligible Grant Expenses, as well as other transaction costs including Stewardship Fund and Endowment, Staff time (not included as Grant expense).
- Match Fund Expense dates: See Table 1, page 4.

LPTGP 2024 Dates of Project Completion & Transaction Cost Expenses								
	Project Completed After Date	Project Completed By Date		Grant Fund Expense Reimbursement Date of Transaction Cost Expenses			Match Fund Date of Transaction Cost Expenses	
				after	no later than		after	no later than
Grant Program 1 Appraisals	1/1/2024*	12/1/2024*		1/1/2024.	12/1/2024.		1/1/2024.	12/1/2024.
Grant Program 2 Conservation Projects	5/3/2024**	12/1/2025**		1/1/2024.	12/1/2025.		may be incurred prior to 1/1/2024	12/1/2025.
* Appraisal Completion Date								
**Property Closing Date								

#### III. Grant Submission and Award Process

### 1. Application Form

The Applicant must complete an application form for each project and provide all requested maps.

#### 2. Due Date & Submission Requirements

- Applications must be <u>electronically submitted</u> by *May 3, 2024*. See Section VI Grant Submission for instructions. Applications should <u>not</u> be mailed or emailed directly to the GBRPP.
- A complete Application includes the Application Form, Maps and Property Shape File(s). Only complete applications will be considered.

# 3. Limits to Funding

- An organization may be awarded up to \$45,000, including the combined awards from Grant Program 1 Appraisal and Grant Program 2 Completed Project applications.
- The maximum grant award for Grant Program 1 is \$4,000 per property.
- The maximum grant award for Grant Program 2 is \$25,000 per property.

#### 4. Award Process

- Applicants will be notified by email of the receipt of their application and the award decision.
- Award decisions will be competitive in nature. Projects that meet more than one eligibility criteria, protect larger parcels of land, and/or provide higher ratios of match will rank most competitively.
- Award decisions will be determined by a panel of Partnership conservation agency representatives.

#### IV. Invoice Procedures

#### 1. Forms and Process

- Invoice template documents and electronic submittal instructions are available on the Partnership website: <a href="http://www.greatbaypartnership.org/grants.html">http://www.greatbaypartnership.org/grants.html</a>
- All Grantees will be expected to submit one invoice per project, using the invoice template.
- Reimbursement of approved expenses will be issued to Grantees as a one-time lump sum.
- Invoices must include documentation (see below) of reimbursable Grant costs and Matching costs. Invoices will not be paid without this documentation.
- Grantees must retain on file receipts, timesheets, etc. that support reimbursable expenses in case of an audit, or if questioned.
- Invoice Submittal Process: See *GBRPP LPTGP Invoice Electronic Instructions* document on the GBRPP Website Grants Program page.

# 2. Grant Program 1 Additional Invoicing Requirements

- Provide documentation of appraisal cost (appraisal invoice, dated) and evidence of its completion (copy of appraisal cover letter, with signature). Submit invoice and documentation as stated in the Grant Agreement. See appraisal grant transaction and closing dates in Table 1, page 4.
- Match funds do need to be documented.

#### 3. Grant Program 2 Additional Invoicing Requirements

- Eligible transaction costs must have been expended, and all required invoicing and documentation by the closing date in Table 1, page 4.
- Grant Funds: Documentation of expenditures to be reimbursed.
   Documentation shall include a paid invoice for services. Staff costs may be verified in a letter stating the staff costs (professional service time), service performed, and range of dates activity occurred.
- Copies of the property closing settlement sheet and recorded deed and/or conservation easement.
- Other requirements as may be stated in the Grant Agreement.
- Match funds claimed <u>do not</u> need to be documented. Match funds should be shown in the invoice budget table.

#### V. Match Guidance

- **1. Grant Program 1.** A <u>minimum</u> of one-to-one (1:1) match requirement for grant funds. The maximum grant award is \$4,000 per project or 50% of the appraisal cost, whichever is less. Funds may be federal or non-federal in origin. Match funds must be documented.
- **2. Grant Program 2.** Match funds <u>are optional</u> for Grant Program 2 projects. Demonstrating contributions of other project funds and services will enhance the application and demonstrate project readiness.
  - Funds may be federal or non-federal in origin. Match contributions may be "cash" or "in-kind services" directly related to the project.
  - Match funds may include all transaction costs identified as eligible Grant Expenses, as well as other transaction costs including Stewardship Fund and Endowment, Staff time (not included as Grant expense), and other transaction-related expenses.

**In-kind services** can be paid staff time or volunteer time, which is directly related to implementation of the project. Volunteer hours can be valued at the current rate for New Hampshire posted at <a href="http://www.independentsector.org/resource/the-value-of-volunteer-time/">http://www.independentsector.org/resource/the-value-of-volunteer-time/</a> Higher in-kind rates can be claimed if a person volunteered services in their professional capacity. In this case, the volunteer rate is the person's "billable" rate for the service.

#### VI. Grant Submission

Applications must be <u>electronically submitted</u>, no later than due date (see Section III.2). Land Protection Transaction Grant Program Applications are emailed to a file sharing server (Box). Do not mail or email the application directly to the Great Bay Coordinator. See instructions below.

A complete Application includes: Application Form, Maps and Property Shape Files.

#### 1. File Organization & File Naming

It is preferred that the complete Application including the Application Form and Maps be submitted as a single PDF file. The Property Shape Files should be sent as a separate file.

```
A. Single File- Naming. Complete the red font information, below.
```

"Organization Name". May be initials or shortened name.

Example: 'GBLT' or 'Durham'

"Project Name". May be a single word representing the project's name *Example*: Smith

Example Single File for Application & Maps; File for Shapefiles

OrganizationName 5.2024 ProjectName Application

⇒ GBLT 5.2024 Smith Application

OrganizationName 5.2024 ProjectName Shapefiles

⇒ GBLT 5.2024 Smith Shapefiles

B. <u>Multiple Files - Naming</u>. If the Grantee is not able to create a single Application PDF file, follow the file naming protocol for each file submitted.

- "Organization Name". May be initials or shortened name (e.g. 'GBLT')
- "Project Name". May be a single word representing the project's name (e.g. 'Smith')
- "Document1". Example: Map-CFA
- "Document2". Example: Map-Agriculture
- "Document3". Example: Map-Tidal

```
Example Multiple Files

OrganizationName _ 5.2024 _ ProjectName _ Application

⇒ GBLT _ 5.2024 _ Smith _ Application

OrganizationName _ 5.2024 _ ProjectName _ Shapefiles

⇒ GBLT _ 5.2024 _ Smith _ Shapefiles

OrganizationName _ 5.2024 _ ProjectName _ App _ Document _ 1

⇒ GBLT _ 5.2024 _ Smith _ App _ Map-CFA

OrganizationName _ 5.2024 _ ProjectName _ App _ Document _ 2

⇒ GBLT _ 5.2024 _ Smith _ App _ Map-Ag

OrganizationName _ 5.2024 _ ProjectName _ App _ Document _ 3

⇒ GBLT _ 5.2024 _ Smith _ App _ Map-Tidal
```

#### 2. Application Signature

The Application may be signed digitally. Digital signatures include a scanned signed document, a scanned signature, or a digital signature created using a third-party application (e.g. Docusign).

### 3. Electronic Email & Receipt Verification

- A. Email Application to "Box".
  - The Applicant sends <u>one email</u> including the Application Form, and Map file(s), and the Property Shape File.

Email to the following email address: <u>GBAppli.9r5om2san4lgoblm@u.box.com</u>

- Subject line: OrganizationName 5.2024 ProjectName Application
- Do not include a message in the email.
- Plain Text. If possible, please send the email as "Plain Text". This will avoid the upload of logos/social media icons in the footers of the email. In "Outlook" mail you can change to plain text on the "Format Text" tab an select "As Plain Text" in the upper left. In "OIS" mail, under the "Format" Tab use "Make Plain Text".

#### B. Receipt Verification

- After submittal, the applicant will receive an email receipt from: 'noreply@box.com notification'.
- The name of the folder will appear: 'GBApplication\_LPTGP folder' in the receipt. Note the receipt may take a few minutes to appear in your email, depending on file size. If you don't see the receipt in your inbox, check your spam/junk mailbox. In addition, a confirmation email will be sent to you from the GBRPP (bluesky24@comcast.net) confirming receipt of the application.

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# **Section 2: Application Instructions**

# I. Contact Information and Applicant Certification

Provide property and contact information as requested and certifying signature.

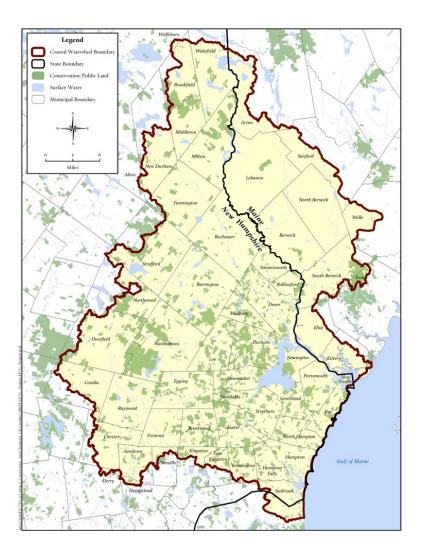
#### **II. Parcel Information**

Provide information as requested for either Grant Program 1 or Grant Program 2.

# III. Eligibility Criteria

### 1. Geographic Eligibility

The property must be located within the Piscataqua Region coastal watershed area of New Hampshire and Maine (see attached map and municipality list).



# **Municipalities**

Acton Middleton Barrington Milton Berwick New Castle Brentwood New Durham Brookfield Newfields Candia Newington Chester Newmarket Danville North Berwick Deerfield North Hampton Dover Northwood Durham Nottingham East Kingston Portsmouth Eliot Raymond Rochester **Epping** Exeter Rollinsford Farmington Rye Fremont Sandown Greenland Sanford Hampton Seabrook Hampton Somersworth Falls South Berwick Kensington Strafford Kingston Stratham Kittery Wakefield Lebanon Wells York Lee Madbury

### 2. Property Eligibility

The property (or properties) to be protected must coincide with at least one of three (A through C) priority conservation resource areas listed below. In the application document, check all that apply and complete the relevant information fields. The application will be considered more competitive if the property(s) include more than one conservation priority. See the Appendix *Instructions for using the New Hampshire Coastal Viewer* to screen your project's eligibility (includes criteria A, B, and C). Eligibility Criteria A and B website links provided below for reference.

#### A. Coastal Conservation Focus Areas-2021

New Hampshire Coastal Watershed Conservation Plan - page 23

# **B.** Coastal Priority Agricultural Resources-2021

New Hampshire Coastal Watershed Conservation Plan - page 26

#### C. Tidal Water Shoreline

*National Wetland Inventory*. Includes shoreline on Great Bay, Little Bay, Hampton-Seabrook Estuary, or any tidal river or stream. Provide the water body name, and the length of water body frontage to be protected (sum linear footage of both sides).

#### 3. Project Completion and Reimbursable Grant Transaction Expense Dates

See Table 1 (page 4) for reimbursable grant expense and project completion dates for Grant Program 1 and Grant Program 2 projects.

## VI. Maps

Provide the requested map information and maps as applicable to the project.

## V. Project Narrative

#### **1. Grant Program 1.** Provide the following information, adhering to word limits:

#### A. Resource and Community Values (400 words or less)

Provide a concise description of the property.

- Type and quality of habitat.
- Water resource benefits, and shoreline, river and/or wetland buffers.
- Other conservation features and benefits.
- Connectivity with other permanently protected conservation lands.
- Community benefits and public access (if known).

# **B. Prospective Project Circumstances (150 words or less)**

Explain the circumstances and need/benefit for the appraisal for this prospective conservation property.

#### C. Property appraisal completion date.

#### 2. Grant Program 2

### A. Resource and Community Values (500 words or less)

Provide a concise description of the property.

- Type and quality of habitat.
- Water resource benefits, and shoreline, river and/or wetland buffers.
- Other conservation features and benefits.
- Connectivity with other permanently protected conservation lands.
- Community benefits and public access.

# **B.** Applicant, Partners, Stewardship (250 words or less)

Describe the following:

- Applicant capacity.
- Project partners.
- Strategy for long-term stewardship.

# C. Project completion date (after property closing).

# VI. Project Budget & Narrative

# **Grant Program 1 Project Budget**

**A. Budget Table.** Provide project budget information as requested. The imbedded excel tables are formula-based for grant and match totals.

### **B.** Budget Narrative

Provide additional information, as needed, to explain budget costs.

# **Grant Program 1 Project Budget**

**A. Budget Table.** Provide project budget information as requested. The imbedded excel tables are formula-based for grant and match totals.

### **B.** Budget Narrative

Provide additional information, as needed, to explain budget costs.

# <u>Appendix</u> Instructions: NH Coastal Viewer to Determine Project Eligibility

The New Hampshire Coastal Viewer is an online mapping tool with a geographic focus on New Hampshire's coastal watershed communities. Specific data sets are available for Maine's coastal watershed communities. The Coastal Viewer can be used to screen your project's eligibility for this grant program. Note that the following instructions are based on the March 2022 version of the Coastal Viewer. Users should refer to guidance on the Coastal Viewer for updates that may be introduced in subsequent releases of the website.

A landing page on the Coastal Viewer was developed specifically to meet the screening needs of this program at <a href="http://nhcoastalviewer-lptg.unh.edu/">http://nhcoastalviewer-lptg.unh.edu/</a>. This page only displays the data layers that are relevant to the grant program's eligibility; to view all the Coastal Viewer data layers use the dropdown on the left side of the screen under the "Layers" heading and select "All Layers".

There are a variety of getting started and training resources for the Coastal Viewer at <a href="http://www.nhcoastalviewer.org/">http://www.nhcoastalviewer.org/</a>. If you are new to the Coastal Viewer please consider watching the 9-minute <a href="Get Started">Get Started</a> video, which will help you to understand how to use the application. Basic navigation of the viewer and its tools are described.

Data layers in the Coastal Viewer are organized by folders, some of which you need to drill down through (clicking the check box along the way to activate them) to get to the data layer that you want to view. Folders are differentiated in the list below by **bold headings**, whereas data layers are shown below. When you turn on a **folder** you are not turning on a viewable data layer, but rather enabling the viewing of a data layer within the folder; the data layer needs to be turned on to view it (and all folders it is within also need to be activated—this is a common pitfall and frustration for these types of applications).

When you open the Coastal Viewer using this link you will see the following structure of **folders** and data layers available for viewing in the "Layers" list on the left side of the screen: Administrative and Political Boundaries – This folder is activated when you open the Coastal Viewer. This is the folder that contains available tax parcel data. NH Parcel Mosaic- This is activated when you open the Coastal Viewer Polygons This is the tax parcel data available for most of the NH towns—not all NH towns are available. Additional lines A small number of NH towns that are not represented in the "Polygons" data layer above have line-based tax parcels in this layer. \*\* Important note: both the "Polygons" and "Additional lines" data layers are scale-dependent. That is, you must zoom into your area of interest far enough for these layers to draw. If you are zoomed out too far the data layer heading is greved out and the data layer will not draw. ☐ Biology and Ecology National Wetlands Inventory – Version 2 Referenced in eligibility criterion 2.C above for *Tidal Water Shoreline*. *Mapping of this layer is* available only for NH. ME Projects will need to verify eligibility using an alternative approach.

Once you are zoomed in to your area of interest (see *Important note* below), turn on this data layer. The layer will expand to show the colors of different wetland types displayed on the map. *If your* 

project overlaps or is adjacent to "Estuarine and Marine Deepwater" or "Estuarine and Marine Wetland" categories, your project is eligible. You can also use the identify feature tool from the "Home" toolbar tab (along the top of the map window) to click on a wetland area to identify its type. A table will pop up at the bottom of the screen (this might take a little time so please be patient). Look at the column under "NWI TYPE".

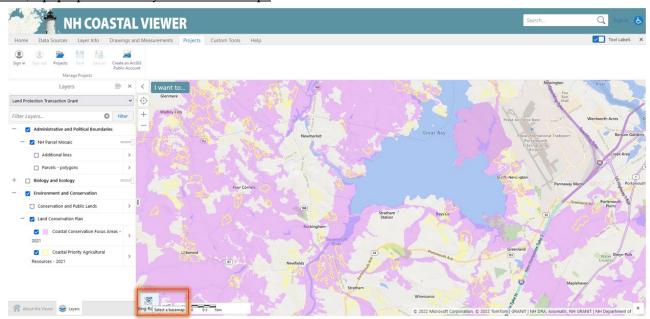
\*\* Important note: "National Wetlands Inventory – Version 2" data layer is scale-dependent. That is, you must zoom into your area of interest far enough for this layer to draw. If you are zoomed out too far the data layer heading is greyed out and the data layer will not draw.

<b>Environment and Conservation -</b> This folder is activated when you open the Coastal Viewer.
Conservation and Public Lands
☐ Land Conservation Plan - This is activated when you open the Coastal Viewer. Referenced in eligibility criterion 2.A above.
Coastal Conservation Focus Areas - 2021
Coastal Priority Agricultural Resources - 2021
** Important note: The "Coastal Priority Agricultural Resources" layer is displayed in a yellow outline, so you may want to change your basemap from the default "Bing Roads" to the "Bing Aerial" for better contrast. Please see the step-by-step instructions to do this in

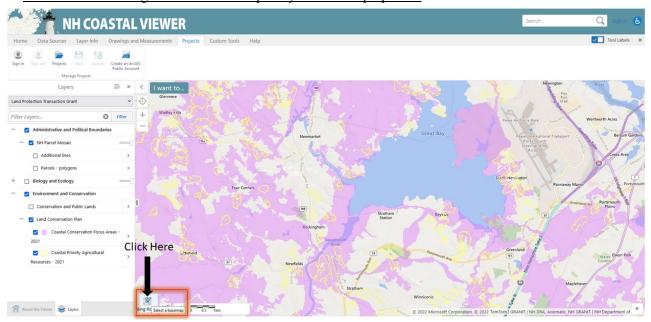
<u>Selecting a Basemap – The Coastal Viewer by default uses the "Bing Roads" basemap. You can change</u> the default basemap to "Bing Aerial" by following the steps below:

the section below entitled "Selecting a Basemap".

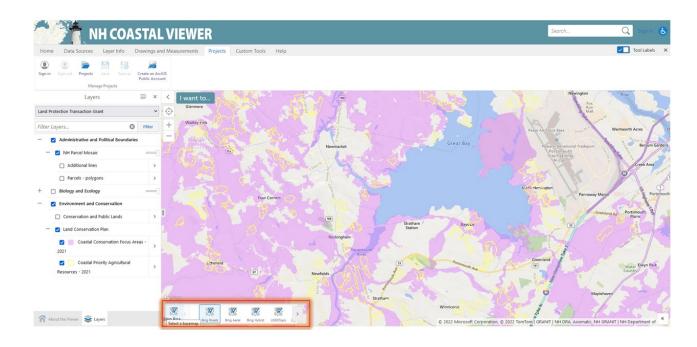
1. Locate the "Bing Roads" icon in the lower left-hand corner of the Coastal Viewer map extent. See screen capture below for location represented in the red box. \*\*Note: If you hover your cursor over the icon, a pop-up text will say "Select a basmap"



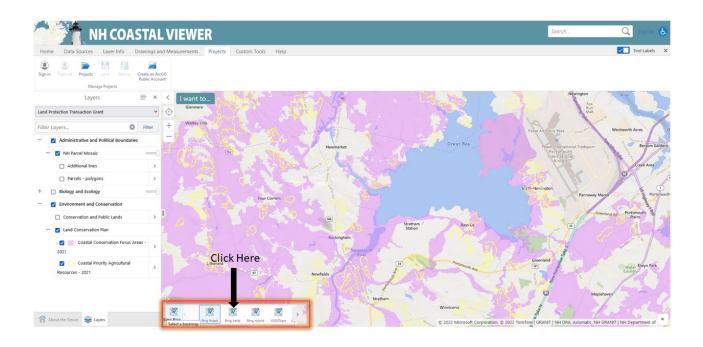
2. Click on the "Bing Roads" icon to expand your basemap options.



The screen capture below shows you the expanded list of basemap options. Note that the activated basemap has a blue box around it.



4. Click on the "Bing Aerial" icon to switch the default basemap to the "Bing Aerial" option. See screen capture below.



The basemap icon now should say "Bing Aerial" and there should be aerial imagery within the Coastal Viewer map extent (see screen capture below). You have now successfully switched to the "Bing Aerial" basemap.

